



## NAICS Top Performers for Lincoln County, Nevada

Source: Economic Modeling Specialists International  
(Numbers reflect 2018 data)

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3-digit NAICS codes are used below. For the numerical coding for each industry, further explanation regarding 3-digit coding, or any additional information, please contact us at the email address or phone numbers found at the bottom of this page.

### TOTAL JOBS

Total Jobs in Lincoln: **1,412**  
 Top 5 industries with highest total jobs

Industry

# Jobs

Local Government

**443**



State Government

**149**



Food and Beverage Stores

**68**



Federal Government

**67**



Food Services and Drinking Places

**66**



### AVERAGE EARNINGS

Average Earnings per Worker in Lincoln: **\$51,457**



Top 5 industries with highest average earnings per worker

**\$92,048**

State Government

**\$83,251**

Rail Transportation

**\$77,544**

Heavy and Civil Engineering Construction

**\$74,488**

Federal Government

**\$64,351**

Local Government

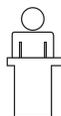
### TOTAL SALES

Top 5 industries with highest total sales



**\$140.2M**

State Government



**\$75.2M**

Local Government



**\$57.3M**

Federal Government



**\$24.8M**

Animal Production



**\$13M**

Crop Production

## IMPORTS

Top 5 industries with highest imports

Total Imports  
**\$44.4M**

Industry

Federal Government



**\$39.1M**

State Government



**\$14M**

Professional, Scientific,  
and Technical Services



**\$12.4M**

Specialty Trade  
Contractors



**\$11.6M**

Local Government



**Imports** are goods and services received from outside county by sending dollars outside the county. The desired state is low imports, because that would indicate self-sufficiency and inner-growth. However, imports higher than in-region sales indicate opportunity. In the end because of availability, some regions must rely on imports.

## EXPORTS

Top 5 industries with highest exports



Industry

State Government

Total Exports

**\$140.2M**



Federal Government

**\$57.1M**



Animal Production

**\$24.3M**



Local  
Government

**\$14.5M**



Crop Production

**\$12.6M**



**Exports** are goods and services sold from the county to regions outside the county for an inflow of dollars into the county. High exports usually signal economic strength, because dollars flow into the community rather than leave it.

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